

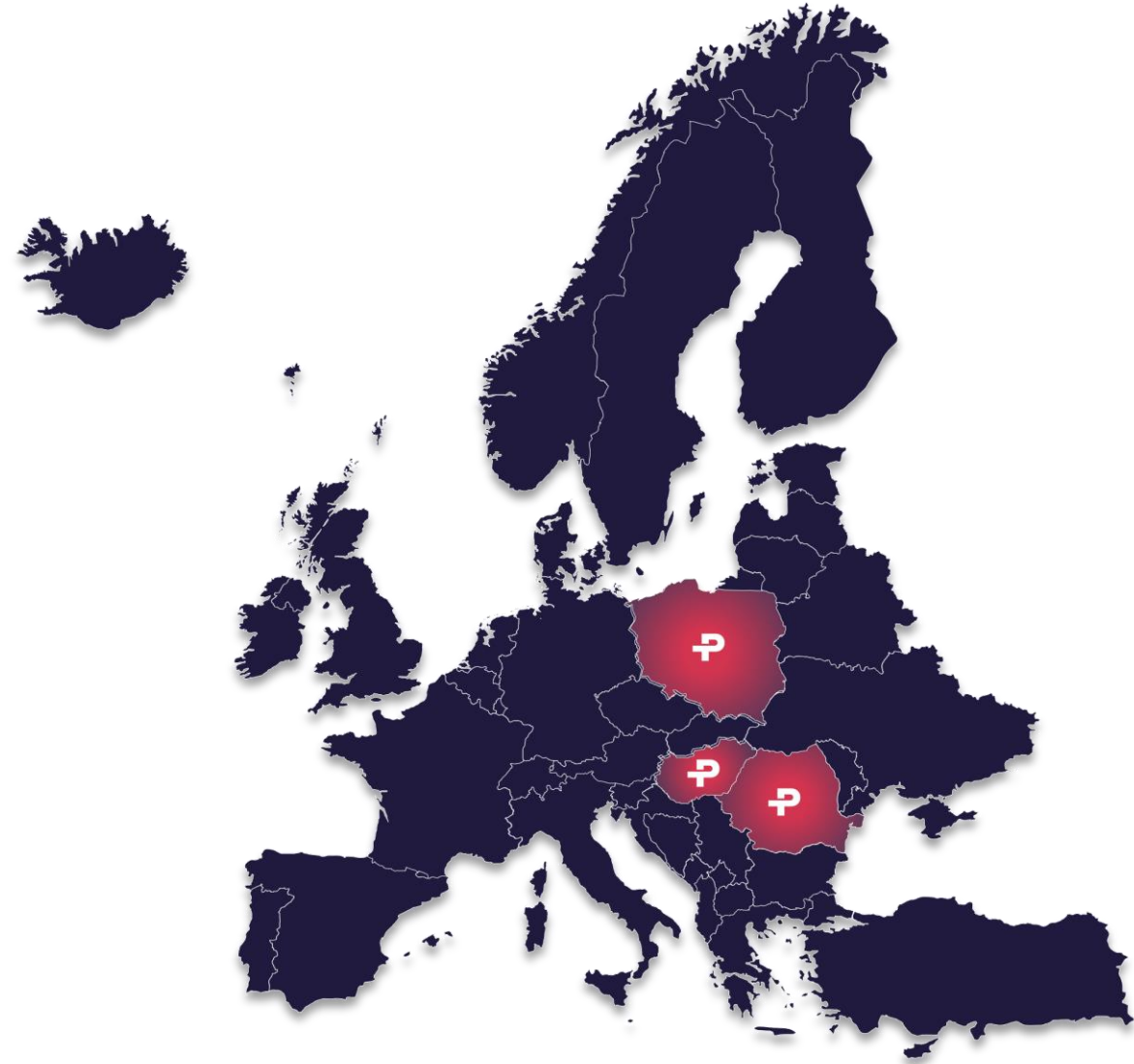
New Technologies – new competences?

B P i O N

Accounting | Payroll | Trust | SSC | Process

Bucharest - Budapest – Warsaw
Across Europe

3 local offices
40+ Regional partners
130+ Colleagues
300+ Clients
10000+ Payslips / month
<10% Ee Attrition Rate



PAYROLL & HR ADMINISTRATION

- + Payroll
- + HR administrations
- + Tax returns
- + Cafeteria
- + T&A system
- + Employee Help Desk
- + Social security administration
- + System integration services
- + Reporting

NEARSHORING & SSC SUPPORT

- + nearshoring and offshoring of both operational and/or financial processes
- + assist in managing your SSC operations, transformation and delivery of agreed outcomes
- + taking over your existing SSC with an option to buy / sell it back
- + designing, building and implementing your SSC from scratch, managing its operations
- + SSC advisory
- + back-up and temporary services (shared resources)

ACCOUNTING & REPORTING

- + Transaction processing
- + Tax returns
- + Yearly financial statements
- + Audit assistancy
- + IFRS mapping and transform
- + Report analysis

TRUST & CORPORATE SECRETARIAL

- + Company incorporation & Establishment Services
- + Registered Office & Director Services (Fiduciary services)
- + Corporate Secretarial Services
- + Business information (KYC and AML reports, Due diligence)

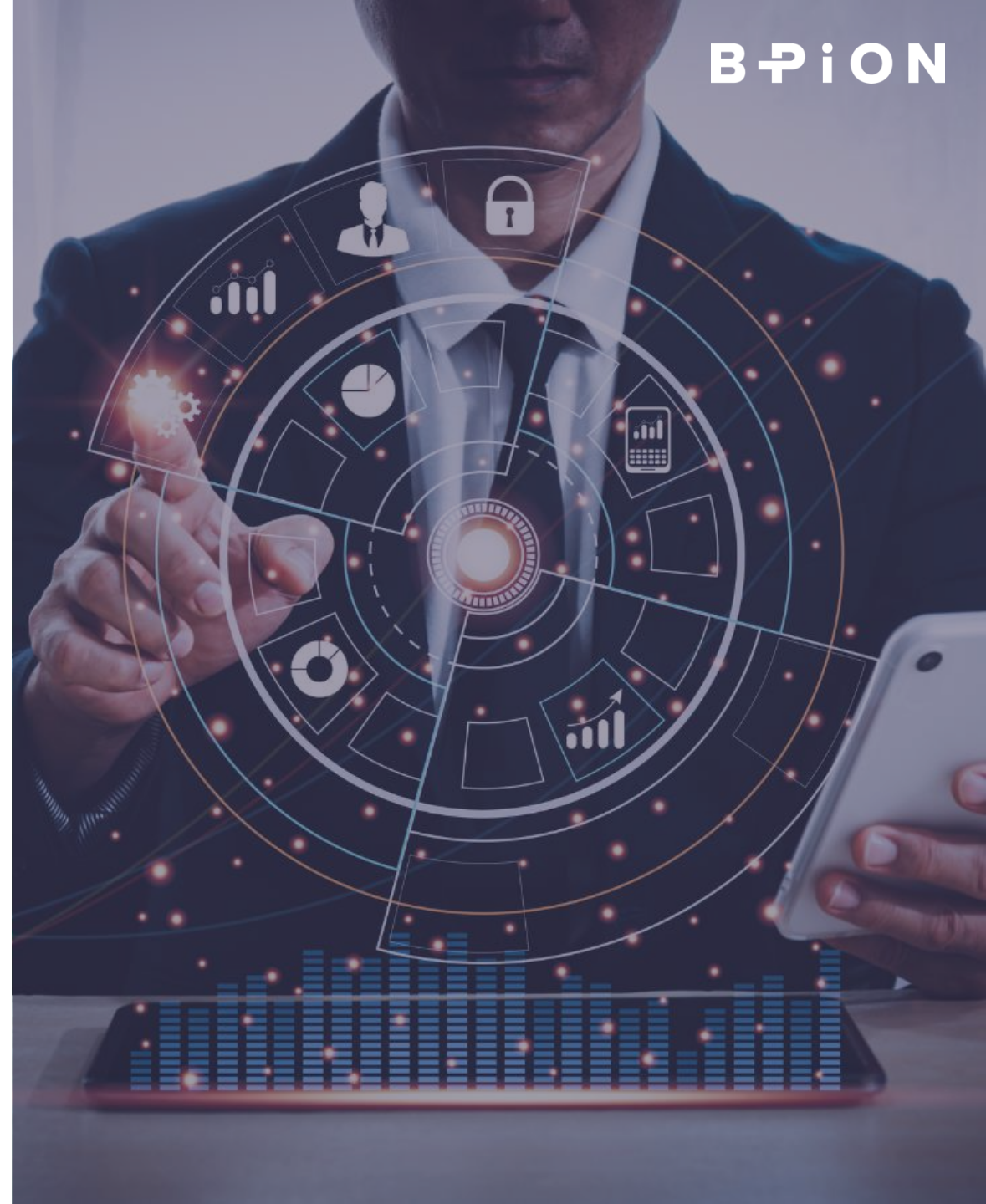
PROCESS & DIGITAL TRANSFORMATION

- + Digital and Business Process Management
- + Operational Excellence and Management Solutions

WHY BPiON?

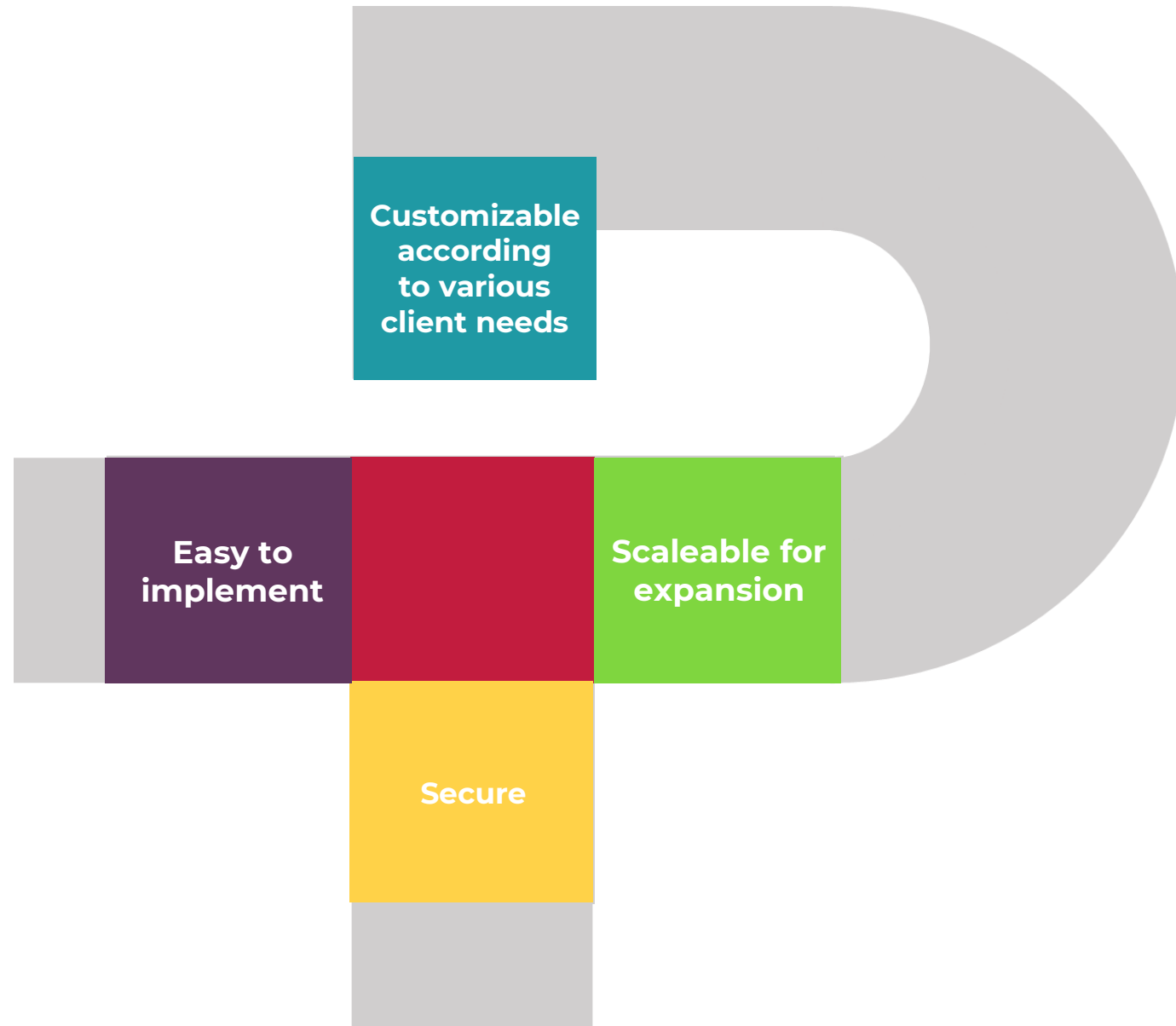
- + Process and technology-based services
- + Project office team
- + Regional presence

Characteristics of a good system from service provider point of view



As a service provider, we prioritize software of:

- + Customizable according to various **client needs**
- + **Scaleable** for expansion
- + Easy to **implement**
- + Meets rigorous **security** requirements





DIGITAL SECURITY

Redundancy

Cloud

Back-up

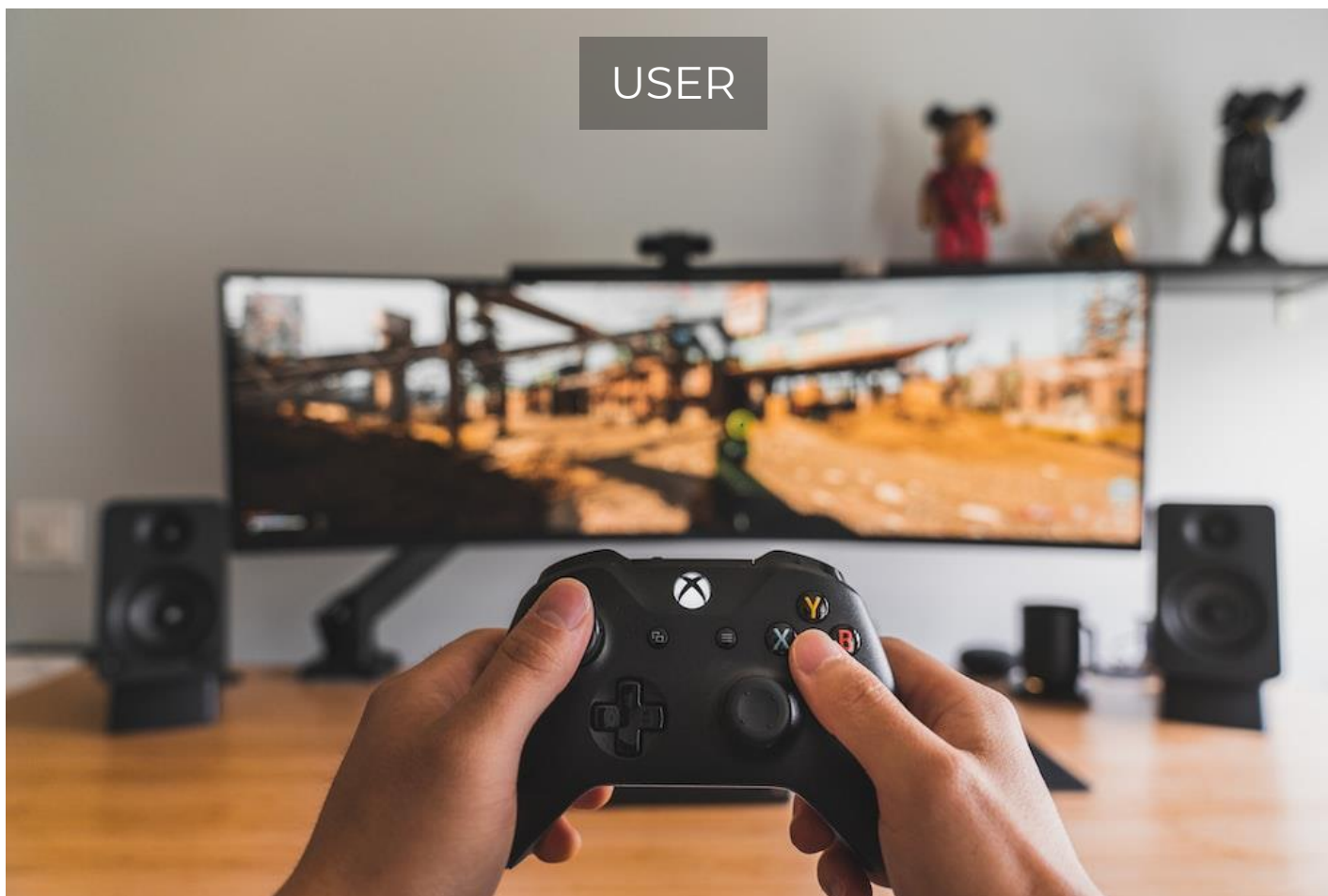
Detect

Security teams

**ISO
27001**

INFRASTRUCTURE





USER

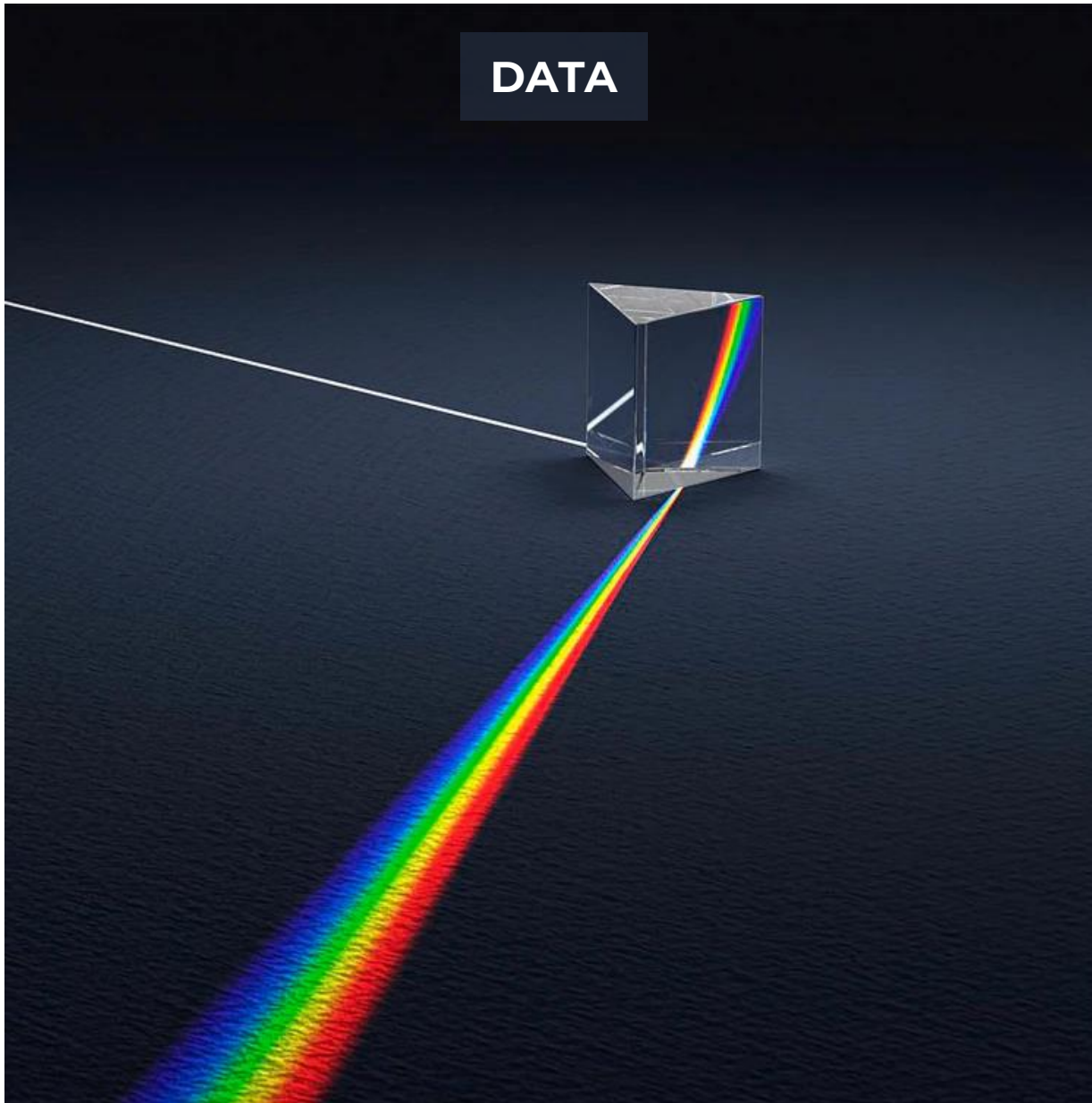
„Least privilege principle“

Intune

Access right

AVD

MFA



Input sources variety

**Specialized systems
vs
ERP**

Portal

Database

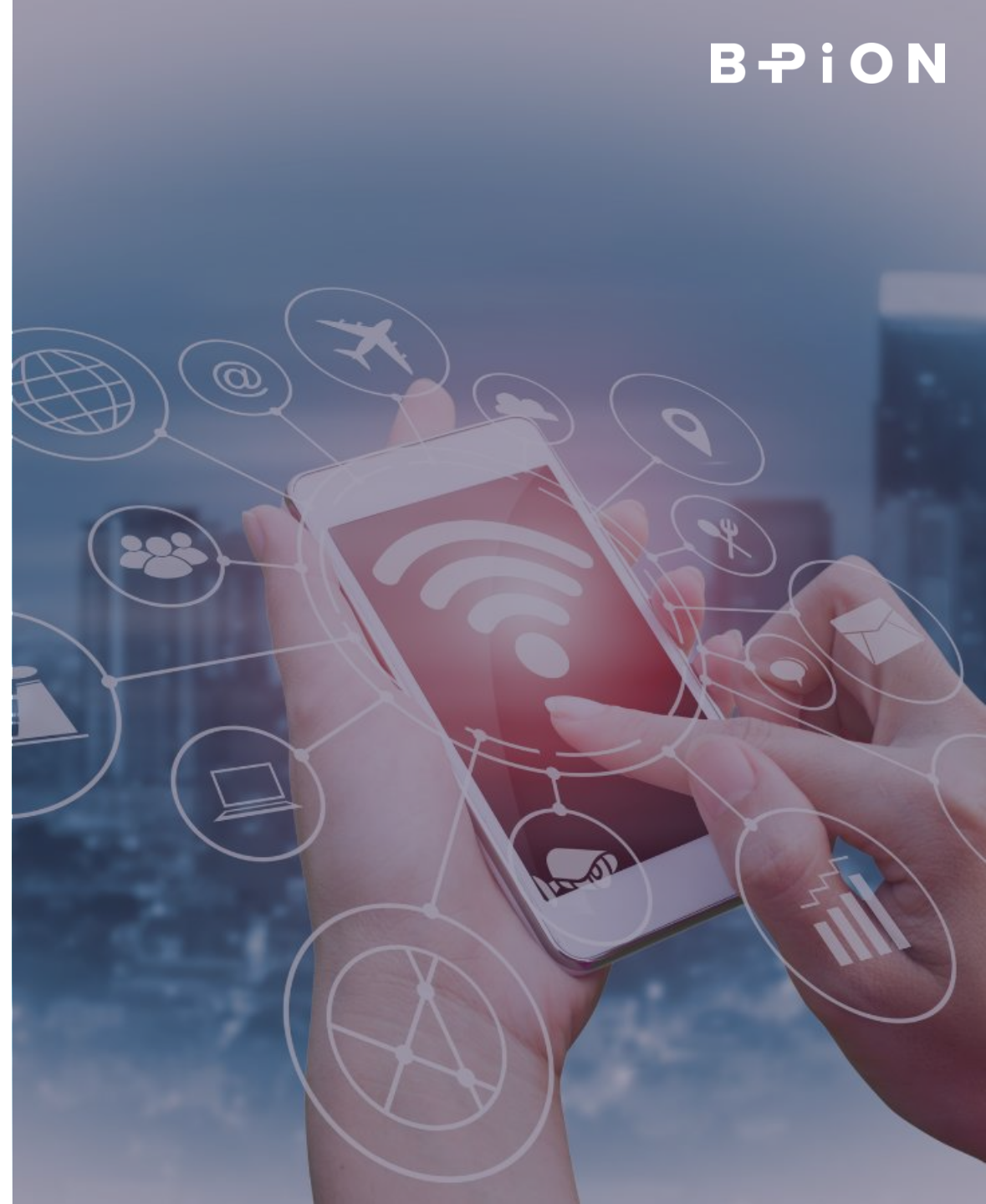
Self-service

Reporting

**Master data
management**

**Workflow
management**

**Digitalization kills or
creates new positions?**



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Computer Programmers
Lawyers
Accountants and Auditors
Graphic Designers
Mechanical Engineers
Marketing Managers
Veterinarians



Despite industry-wide efforts to reduce the skills gap, the prediction has come true and the world's **open cybersecurity positions** in 2021 is enough to fill **50 NFL stadiums***

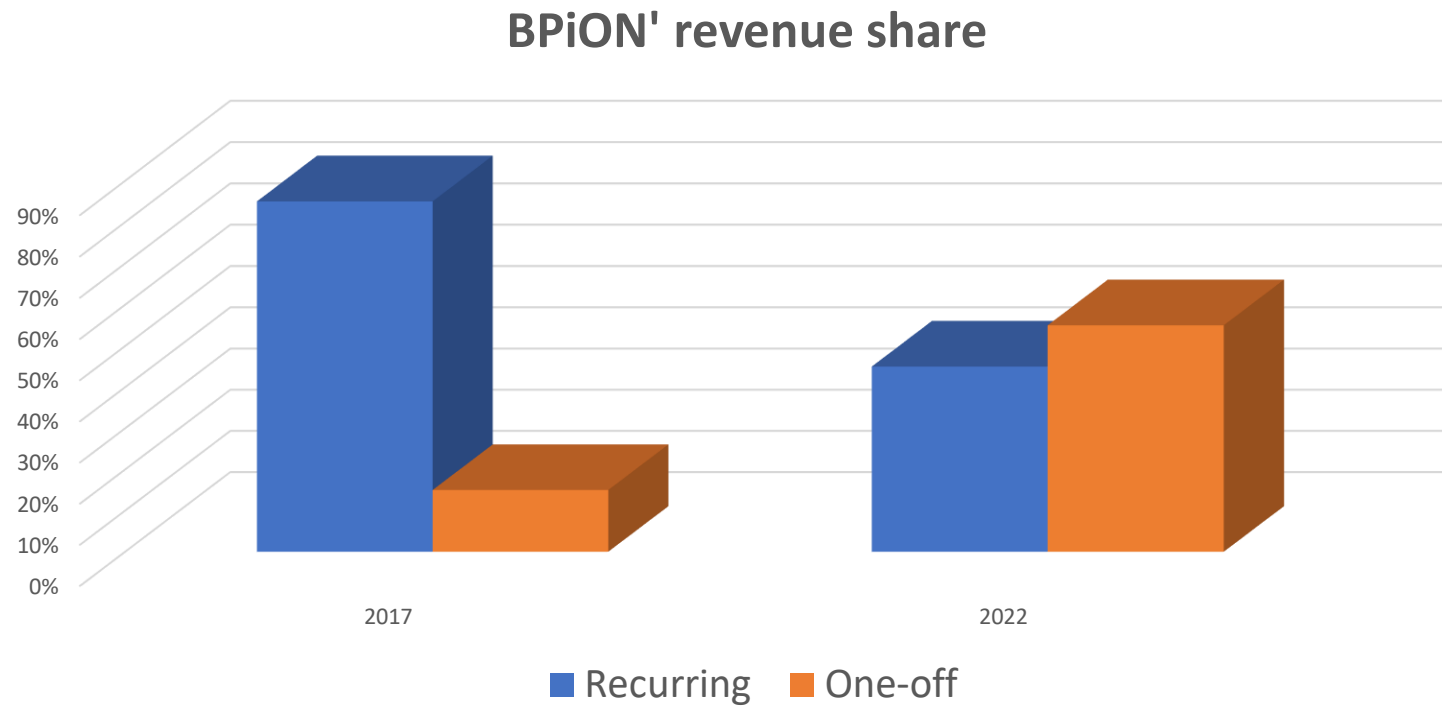
* source: www.cybersecurityventures.com



3,5 million vacancies



Change of Client's expectations



Digitalization modifies tasks

New competences

- + Consultative approach**
- + Analytical skills**
- + Project management skills**
- + Translator among stakeholders**
- + System logic**



| How does the system work?

Anyhow, unless the logic of the processes are developed,
what the software should be supported

Contact us.

BPiON



hello@bpion.com

Thank you for your attention.

Béla Kakuk

CEO

bela.kakuk@bpion.com

+36 20 775 5811

