

SOLUTIONS AT WORK

WHAT A LOGISTICS SERVICE PROVIDER CAN OFFER

A CASE STUDY



**YOUR PARTNER
IN LOGISTICS**

Business relationship between Henkel and Raben Group in Poland since 1994



From customs services to complete 3PL operations



Domestic and international distribution



Contract logistics and co-packing
(Value-added Services)



Parcel deliveries



Business relationship starting with international distribution

Deeper insights into

- customer's needs and requirements
- service provider's capabilities

Intensifying co-operation from 2020:

- From delivery partnership to full service logistics
- One-year implementation stage for full compliance
- Adapting warehouse space and processes to special goods
- Value-added services
- Fine tuning, optimisation



Special requirements – professional solutions



Timeliness and accuracy



Estimated Time of Arrival, Electronic Data Interchange



Handling dangerous goods



Dangerous goods (ADR) compliant fleet, Seveso III upper tier warehouse



Enhanced quality requirements



Integrated ISO systems, diverse audits



Outsourcing of complementary tasks



Value-added services

THE POWER OF UNIQUENESS

SOLUTIONS DELIVERED

Large-scale developments in the central branch (Dunaharaszti 1)

- Storage of dangerous, toxic, flammable, explosive etc. materials
- Seveso III. upper tier classification
- separate put-away groups for eliminating human mistakes

➤ **4000 different products / ~5,500 tons stored in the warehouse**

Synchronising warehouse operation with transport solutions

- Continuous shuttle between manufacturing plant and warehouse
- Domestic distribution
- International transportation

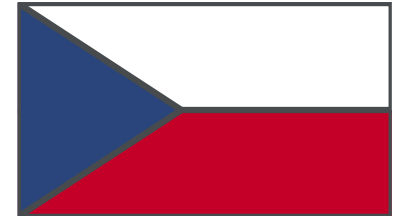
➤ **~30 tons of products distributed a day**

Raben

POLAND



CZECHIA



FINLAND

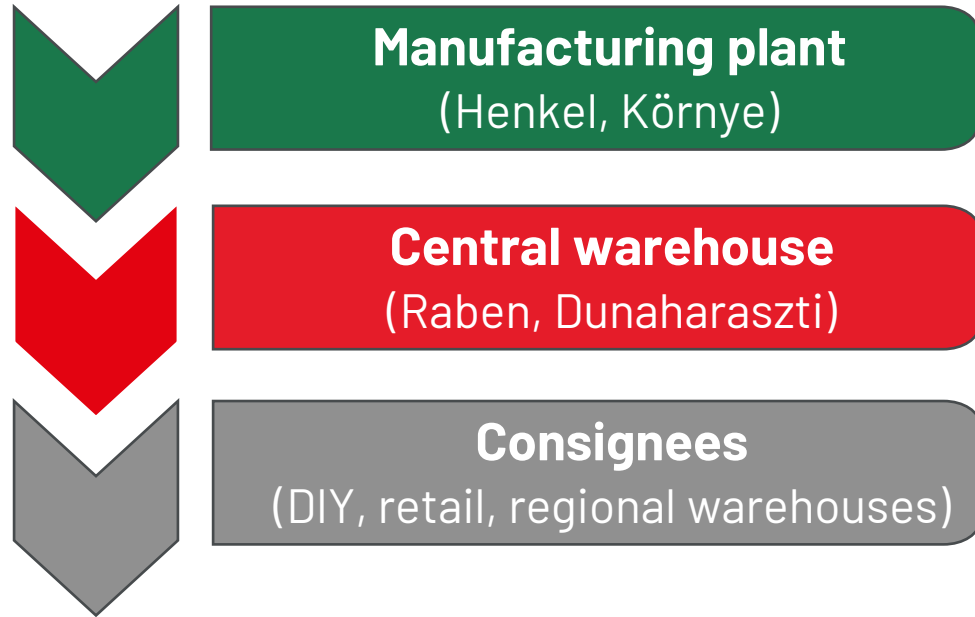


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DEEPLY INVESTED

TAILOR-MADE SOLUTIONS ACROSS THE ENTIRE SUPPLY CHAIN

Raben



Continuous shuttle between plant and warehouse



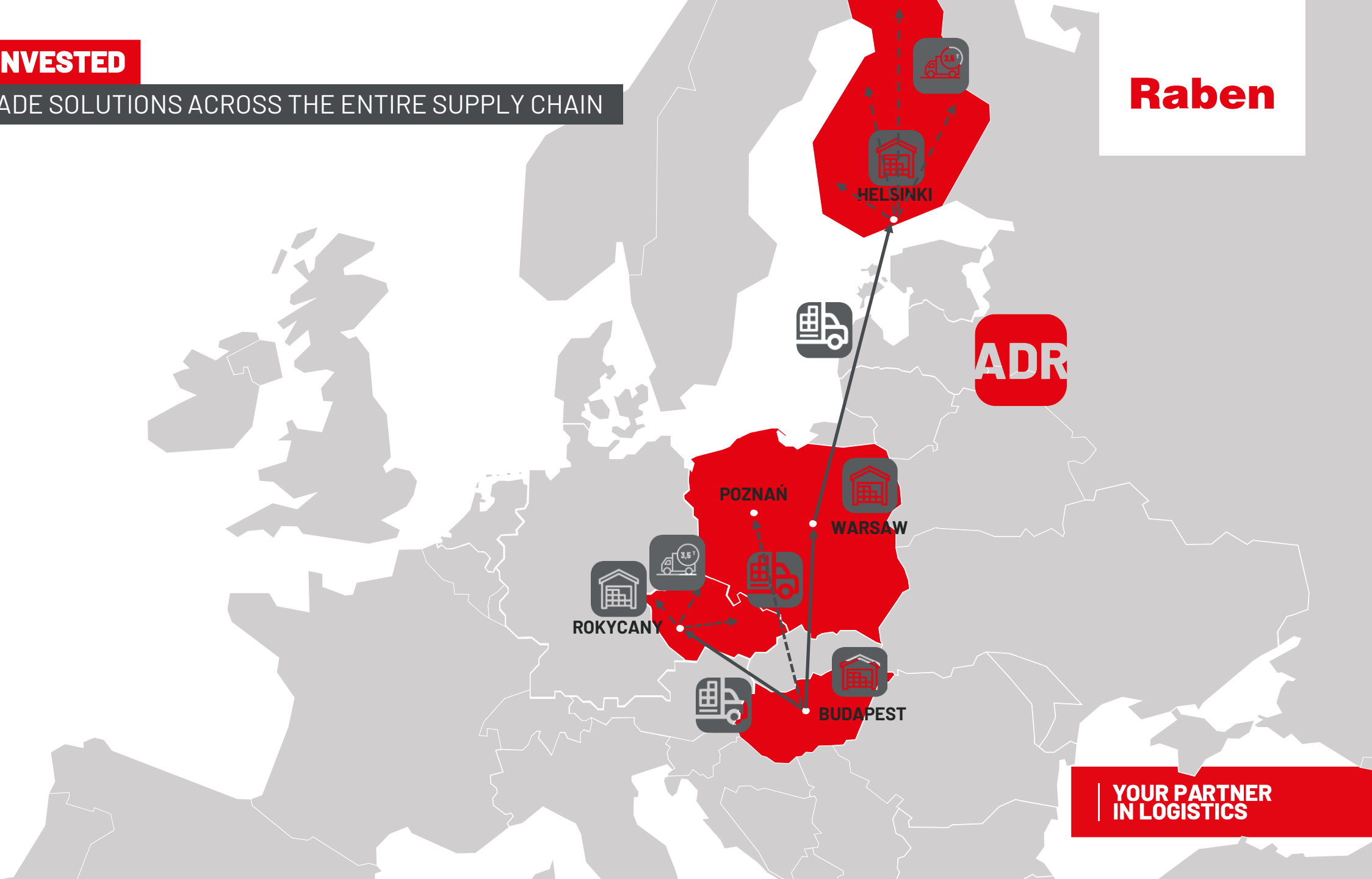
LNG trucks in operation

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Raben



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Customer

- Current Hungarian operation is an important European base
- Further development opportunities in Hungary
- Dedicated solutions (e.g. sustainable transport)

Service provider

- Openness for deeper co-operation
- Synergies by incorporating new countries into transport operations
- Ongoing process development



**THANK YOU
FOR YOUR
ATTENTION**



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